Omaha Municipal Land Bank (OMLB)

AGENDA

9:00 A.M.

Wednesday, October 11, 2023

Meeting Location:

Metropolitan Community College-Fort Omaha Campus

Mule Barn, Building 12-Room 112

Omaha Municipal Land Bank Board Members: Mike Riedmann-Chair, Tiffany Hunter—Vice Chair, Sharlon Rodgers-Treasurer, Mary Byrnes, Dawni Freeman, and Patrick Falke

Non-Voting Ex-Officio Members: Juanita Johnson (City Council Member), David Fanslau (City of Omaha Planning Director)

Certification of Publication: Omaha Municipal Land Bank Board Administrator certifies publication of this agenda in the Daily Record, the official newspaper of the City of Omaha.

The Omaha Municipal Land Bank agenda and other information regarding the Omaha Municipal Land Bank are available on the Internet at https://planning.cityofomaha.org/boards/omaha-municipal-land-bank. The agendas available on the Internet are subject to change and are for convenience purposes only. The agenda may be altered no later than 24 hours before the scheduled commencement of the meeting. A copy of the official agenda, kept continually current, shall be available for public inspection during normal business hours at the City of Omaha Planning Department, 1819 Farnam Street, Suite 1100, Omaha, Nebraska. If a printed version of the complete board packet is requested by a member of the public, the request must be submitted to info@omlb.org or (402) 800-1246 24 hours prior to the meeting. If an alternative (audio version) to this agenda is necessary, please notify the Omaha Municipal Land Bank at (402) 800-1246, 72 hours in advance. The order of agenda items is subject to change.

Public Speaking Rules: A member of the public is allowed to speak during the public hearing of any agenda item but must be called upon by the board prior to speaking. A member of the public is also allowed to speak if the person is invited to speak by a board member regarding an item on the agenda. Comments are restricted to the agenda item currently being discussed, or the topic the member of the public is invited to speak about. A person shall not be allowed to address the board at any other time during the meeting and shall not interrupt the board.

ITEM #	MATERIAL ATTACHED	ITEM TITLE
1.		PRELIMINARIES (5 MIN)
1.1		Call to Order
1.2		Announcement of Posted Location of Open Meetings Act
1.3		Recording of Notice of Public Meeting
1.4		Roll Call
1.5		Recognition of Supporters
2.		GENERAL PUBLIC COMMENTS
		Requests to Address the Board of Directors
		Members of the public are asked to limit their comments to 3 minutes.
3.		ACTION AGENDA (20 MIN)
3.1	Х	Approval of Minutes of the September 13, 2023, Board of Directors Meeting
3.2	Х	Approval of the September 2023 Financial Statements
		Presentation of Financial Statements
		Presentation of Outside Funding Report
3.3	Х	Approval of 2024 Operating Budget
		 Presentation from Douglas County Treasurer – John W. Ewing
		Presentation of 2024 Operating Budget
3.4		Next Board Meeting Date – November 8, 2023

	CONSENT AGENDA (ITEMS #6.1, 6.2, 6.3,6.4, 6.5,6.6,6.7)
	ITEMS REMOVED FROM CONSENT AGENDA (IF ANY)
	DISPOSITIONS (10 MIN)
	These items have been recommended for disposition by the Acquisitions and
	Dispositions Committee of the Board.
	New Housing
Χ	3311 Manderson St (\$7,550)
	Omaha Beltline Trail – Presentation by NRD
Х	1717 N 42 St
Х	4212 Hamilton St
Х	1425 Military Av \$90,000
Х	1421 Military Av 390,000
Х	4044 Seward St
Х	4217 Seward St
	APPLICATIONS REVIEWED & DISCUSSED
	These items were reviewed and discussed by the Acquisitions & Dispositions
	Committee of the Board.
	Not Recommended for Approval
Χ	2525 Burdette Street
	Applications In Negotiation
Χ	2507 Meredith Av
Х	4201 Miller St APPROX
Х	2710 Howard Street
	Garden Lease Agreement
Χ	1631 Victor Av
	Closing Request Extensions – Recommended for Approval
Χ	1623 Center Street
Χ	6015 P Street
Χ	8354 Underwood Ave
	REPORT AGENDA (5 MIN)
	Executive Director's Report
	Finance Committee Report
	Governance Committee & Legislative Report
	OTHER NEW BUSINESS
	EXECUTIVE SESSION
	Executive Session to discuss Labor Negotiations, Litigation, Personnel Matters, or Real Estate Matters
	Adjournment
	X X X X X X X

Omaha Municipal Land Bank Board MINUTES September 13, 2023

Regular Meeting:

9:00 AM, MCC-Fort Omaha Campus Mule Barn Building 21-Room 112

Meeting Minutes: This document states the minutes before the Omaha Municipal Land Bank Board at their Public Hearing and Administrative meeting held on Wednesday, September 13, 2023.

Certification of Publication: Omaha Municipal Land Bank Board Administrator certifies publication of this agenda in the Daily Record, the official newspaper of the City of Omaha on Friday, August 25th, 2023.

Voting Members Present: Dawni Freeman

Chris Rock Patrick Falke Mary Byrnes Sharlon Rodgers

Mike Riedmann (Chair)
Tiffany Hunter (Vice-Chair)

Non-voting Members Present: David Fanslau

Juanita Johnson

Members Not Present:

<u>Director Present:</u> Leslie Smith, Executive Director

<u>Staff Present:</u> Deana Walocha, In-House Counsel

Andrea Purdy-Steenholdt, Director of Operations

Carisma Jano, Legal Assistant

Adam Sanders, Real Estate Assistant

<u>City of Omaha Staff:</u> Tyler Hiipakka, Assistant City Attorney

Public Meeting:

1.0 Preliminaries

1.1 Call to Order

Riedmann called the Omaha Municipal Land Bank Board of Directors Meeting to order at 9:00 a.m.

1.2 Announcement of Posted Location of Open Meetings Act

Riedmann stated that the Nebraska Open Meetings Law is in effect and a copy is available in the back of the room for review.

1.3 Recording of Notice of Public Meeting

Riedmann informed the public that a notice of the meeting had been published and copies of the agenda were available in the room. Riedmann stated the procedures of the meeting.

1.4 Roll Call

Roll call was taken with 7 voting members present in person and 2 non-voting members present in person. Rock entered the room at 9:05 a.m.

1.5 Recognition of Supporters

Riedmann recognized the following supporters of the Omaha Municipal Land Bank.

- Lamp Rynearson
- First National Bank of Omaha
- Nebraska Investment Finance Authority
- Wells Fargo
- Project Control
- The City of Omaha
- The Sherwood Foundation
- The Hawks Foundation
- The Mutual of Omaha Foundation
- The Lozier Foundation
- Oak Investment Real Estate

Riedmann also acknowledged and thanked anonymous donors and any additional individual gifts given to the Land Bank.

2.0 General Public Comments

Riedmann called for any general public comments.

The following person(s) appeared and spoke:

Cheryl Weston, 1299 Farnam Street Omaha, NE 68102

Weston inquired about the timing of giving public comments. Riedmann stated that the public will have the opportunity throughout the meeting to make comments on agenda items.

3.0 Action Agenda

3.1 Approval of the Minutes of the August 9, 2023, Board of Directors Meeting

Riedmann called for a motion to approve the minutes of the August 9, 2023, Board of Directors meeting.

Johnson inquired about the Board meeting minutes and video recordings being available to the public through the Land Bank's website. Deana Walocha responded and stated that meeting recordings are public information and that the public may submit a public record request to obtain them.

Freeman motioned. Hunter seconded.

Motion Carried 7-0.

3.2 Approval of the August 2023 Financial Statements

Director of Operations, Andrea Purdy-Steenholdt, presented the August 2023 Financial Statements.

Purdy-Steenholdt stated that there were no significant changes to the financial reports from the previous month.

The following person(s) appeared and spoke:

Cheryl Weston, 1299 Farnam Street Omaha, NE 68102

Weston asked if the public could obtain information on who the Land Bank's funders are.

Riedmann responded and stated that the next agenda item will discuss funders.

The Outside Funding Report was presented. This report was included as a handout for Board members. Purdy-Steenholdt reviewed all committed, pending, and rejected grant applications. Riedmann acknowledged and thanked all current funders and anonymous donors who have supported the Land Bank.

Riedmann called for a motion to approve the August 2023 Financial Statements and the Outside Funding Report.

Rodgers motioned to approve. Freeman seconded.

Motion Carried 7-0.

3.3 Resolution to Cancel Delinquent Taxes

Riedmann called for a motion to approve the Resolution to Cancel Delinquent Taxes.

Freeman motioned. Byrnes seconded.

Motion Carried 7-0.

3.4 Resolution to Cancel Special Assessments

Riedmann called for a motion to approve the Resolution to Cancel Special Assessments.

Byrnes motioned. Rodgers seconded.

Motion Carried 7-0.

3.5 Resolution to Amend AMD Policy

Leslie Smith gave an overview of the amendment to the AMD policy. Smith stated that the amendment will require that the asking prices for any OMLB properties be informed by a Fair Market Analysis.

Johnson stated that she has concerns about the asking prices of properties not being affordable for members of the community. Riedmann stated that the new amendment will allow the Land Bank to ensure that the pricing of properties is informed by a Fair Market Analysis. Riedmann added that the Land Bank will continue to prioritize the sale of properties to residents of neighborhoods as indicated in the AMD policy and guidelines.

Hunter inquired if Johnson had any suggestions on how the OMLB can provide additional resources to community members who are looking to purchase property. Johnson responded and stated that it would be helpful to provide these resources. Johnson added that the Land Bank staff should consider keeping a journal of information on people who have requested help on property applications.

The following person(s) appeared and spoke:

Cheryl Weston, 1299 Farnam Street Omaha, NE 68102

Weston stated that there should be a way to provide resources and aid to community members to assist with purchasing property.

Riedmann called for a motion to approve the Resolution to Amend the AMD Policy. Byrnes motioned. Freeman seconded.

Motion Carried 7-0.

4.0 Consent Agenda (Items 6.1, 6.2, 6.3, 6.4, and 6.5)

5.0 Items Removed from Consent Agenda (If Any)

No items were removed from the Consent Agenda.

Dispositions

These items have been recommended for approval by the Acquisitions & Dispositions Committee of the Board.

Carisma Jano presented the dispositions of properties recommended for approval by the Acquisitions and Dispositions Committee of the Board.

Hunter presented additional information regarding the Committee's recommendations.

New Housing

6.1 3824 N 38 ST (\$1,250)

6.2 3916 N 28 ST (\$4,550)

6.3 3918 N 28 ST (\$4,750)

Adjacent Lot

6.4 2712 Florence Blvd (\$3,500) 6.5 4718 N 34 Av (\$500)

7. Applications Reviewed & Discussed

These items were reviewed and discussed by the Acquisitions & Dispositions Committee of the Board.

Carisma Jano presented information about each property and applicant. Hunter presented additional information on the Committee's recommendations.

Not Recommended for Approval

7.1 2235 N 20 St (\$2,501) 7.2 2237 N 20 St (\$500)

Garden Lease

7.3 1417 Browne St (\$2,000)

The following person(s) appeared and spoke:

Cheryl Weston, 1299 Farnam St Omaha, NE 68102

Weston stated that the Board should have tested the properties at 2235 N 20 St and 2237 N 20 St prior to recommending a denial of the applications. Fanslau stated that the Planning Department would look into whether the lead levels of the soil at the two referenced properties had been tested. Fanslau stated that the properties were in fact tested for lead.

Tom Rosa, 1819 Farnam St Omaha, NE 68183

Rosa presented an overview of the lead levels of the properties at 2235 N 20 St and 2237 N 20 St. Rosa stated that while the soil was remediated the properties still contain high levels of lead that would not be suitable for any rooted plants.

Dee Chambers, 1814 Evans St Omaha, NE 68111 Chambers had questions about the lead levels of the properties.

Board members had discussions on the applications that were reviewed and discussed by the Acquisitions and Dispositions Committee.

Byrnes motioned to accept the Committee's recommendation to deny the applications to purchase 2237 and 2235 N 20 Street. Byrnes further motioned to deny the Committee's recommendation to extend a garden lease for the property at 1417 Browne Street.

Rodgers seconded the motion.

Motion Carried 7-0.

Closing Request Extensions – Recommended for Approval 7.4 4002 N 33 St (\$1,750)

Carisma Jano presented information about each property and applicant. Hunter presented additional information on the Committee's recommendations.

Freeman motioned to accept the Committee's recommendation to grant a 90-day extension for the property at 4002 N 33 ST. Byrnes seconded.

Motion Carried 7-0.

8.0 Report Agenda

8.1 Executive Director's Report

Leslie Smith, Executive Director, presented a report on ongoing outreach efforts and updates on current programs and operations.

Board members had discussions about the date to adjust asking prices for properties.

The following person appeared and spoke:

Cheryl Weston, 1299 Farnam St Omaha, NE 68102

Weston shared concerns about the Land Bank adjusting the prices on October 2nd. Weston stated that this quick change would not give community members sufficient time to purchase property.

Matthew Rasmussen, 10102 N 156th St Bennington, NE 68007

Rasmussen stated that he appreciates the work of the Land Bank. Rasmussen added he noticed that properties purchased by the Land Bank are often well-maintained.

Board members decided that January 1st will be an appropriate time to adjust asking prices to fair market value.

8.2 Finance Committee Report

Smith stated that the Finance Committee will be reviewing the proposed budget for 2024. The Committee also discussed the Board's participation in fundraising.

8.3 Governance Committee Report

Deana Walocha provided a brief report to the Board on legislative efforts. Walocha stated that the Legislature is not in session. Land Bank staff has been working closely with Catalyst to coordinate meetings with legislators and partners to discuss Land Bank matters.

9. Other New Business

There was no other new business discussed.

10. Executive Session

The Board did not enter into Executive Session.

11. Adjournment

Riedmann called for a motion to adjourn.

Hunter motioned. Byrnes seconded.

Motion Carried 7-0

Public Meeting Adjourned at 10:43 a.m.



September Reporting Package

Omaha Municipal Land Bank September 2023

Basis of Preparation

The accompanying financial statements were not subjected to an audit, review, compilation, or engagement by RG & Associates and RG & Associates does not express an opinion, a conclusion, nor provide any assurance on them. Substantially all the required disclosures have been omitted. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions. Accordingly, the financial statements are not designed for those who are not informed about such matters.





Statement of Revenues and Expenses by Class - Modified Cash Basis

January - September, 2023

	A&D-EARNED	A&D-RESTRICTED	A&D-STAFF	AMBASSADOR PROGRAM	ANNUAL GO AWARD	CLEAN & GREEN PROGRAM	GENERAL // OVERHEAD	LEGAL ASSISTANT STAFF	TLC INVESTMENT PROGRAM	TOTAL
ncome										
Agency/Government Grants			107,055.67					31,029.65		\$138,085.32
Application Fees	2,240.00									\$2,240.00
Corporate/Business Grants						25,000.00				\$25,000.00
Foundation/Trust Grants		30,000.00		50,000.00	150,000.00		100,000.00			\$330,000.00
Individual/Small Business Contributions							5,500.00			\$5,500.00
Miscellaneous Revenue							1,816.49			\$1,816.49
Property Sales	72,482.75						•			\$72,482.75
Redemption of DC Tax Lien Certificates	9,644.35									\$9,644.35
Redemption of OMLB Tax Lien Certificates							69.35		38,106.23	\$38,175.58
Tax Recapture Revenue	267,517.57									\$267,517.57
Total Income	\$351,884.67	\$30,000.00	\$107,055.67	\$50,000.00	\$150,000.00	\$25,000.00	\$107,385.84	\$31,029.65	\$38,106.23	
GROSS PROFIT	\$351,884.67	\$30,000.00	\$107,055.67	\$50,000.00	\$150,000.00	\$25,000.00	\$107,385.84	\$31,029.65	\$38,106.23	\$890,462.06
Expenses										
Acquisitions										\$0.00
Foreclosure Fees		27,401.93								\$27,401.93
Property Purchases		1,000.00								\$1,000.00
Tax Lien Certificates		1,000.00							40,745.47	
Total Acquisitions		28,401.93							40,745.47	\$69,147.40
		20,701.30							40,740.47	
Advertising/Promotional							2 222 27			\$0.00
Community Events							2,692.27			\$2,692.27
Direct Marketing		300.00					6,941.79			\$7,241.79
Promotional M & E							141.77			\$141.77
Public Relations							5,400.00			\$5,400.00
Realtor Services		15,300.00								\$15,300.00
Total Advertising/Promotional		15,600.00					15,175.83			\$30,775.83
Ambassador Program Expenses				4,602.76						\$4,602.76
Banking Expense										\$0.00
Bank Charges							39.00			\$39.00
Interest Expense							15.10			\$15.10
PayPal Fees	101.11									\$101.11
Total Banking Expense	101.11						54.10			\$155.21
Building Expense										\$0.00
Internet							2,378.97			\$2,378.97
Rent or Lease							28,121.12			\$28,121.12
Telephone							4,746.02			\$4,746.02
Total Building Expense							35,246.11			\$35,246.11
Clean & Green Program						6,509.00	•			\$6,509.00
Computer & Software						0,000.00	32,133.20			\$32,133.20
Conferences & Training							4,585.55			\$4,585.55
Dues & Subscriptions							3,925.54			\$3,925.54
Insurance-Business							22,096.66	211.75		\$22,308.41
Office Expenses							22,090.00	211.75		\$0.00
Janitorial Services							1,230.60			\$0.00 \$1,230.60
Printing & Postage							219.70			\$219.70
Supplies & Materials							6,285.94			\$6,285.94
Total Office Expenses							7,736.24			\$7,736.24
Professional Services & Contracts										\$0.00
Accounting Fees							25,148.50			\$25,148.50
Attorney Fees							1,532.00			\$1,532.00
Information Technology							4,477.78			\$4,477.78

Cash Basis





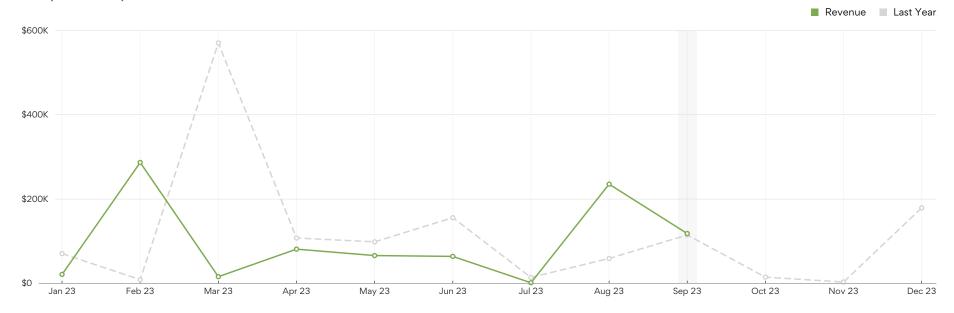
Statement of Revenues and Expenses by Class - Modified Cash Basis

January - September, 2023

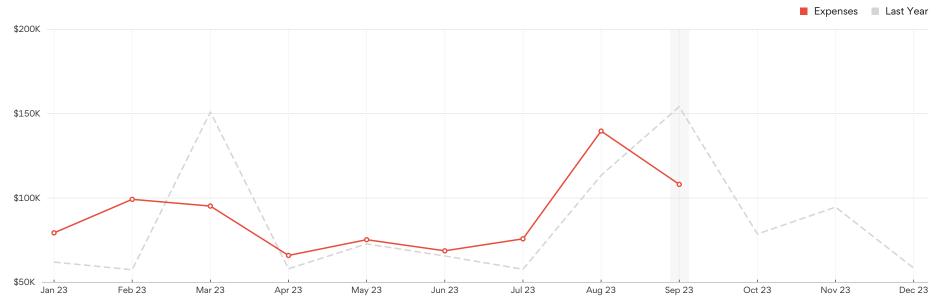
	A&D-EARNED	A&D-RESTRICTED	A&D-STAFF	AMBASSADOR PROGRAM	ANNUAL GO AWARD	CLEAN & GREEN PROGRAM	GENERAL // OVERHEAD	LEGAL ASSISTANT STAFF	TLC INVESTMENT PROGRAM	TOTAL
Lobbying	18,200.00									\$18,200.00
Management (Consulting)	7,890.00						19,635.00			\$27,525.00
Payroll Fees							5,870.85	276.92		\$6,147.77
Total Professional Services & Contracts	26,090.00						56,664.13	276.92		\$83,031.05
Property Expenses										\$0.00
Property Consulting		2,000.00								\$2,000.00
Repair and Maintenance		63,863.00								\$63,863.00
Supplies & Materials		1,445.04								\$1,445.04
Total Property Expenses		67,308.04								\$67,308.04
Staff & Board Expenses										\$0.00
Holiday Party							1,164.96			\$1,164.96
Meals & Entertainment							1,868.92			\$1,868.92
Meetings							2,500.83			\$2,500.83
Total Staff & Board Expenses							5,534.71			\$5,534.71
Staffing Expenses										\$0.00
Employee Benefits							39,160.35	2,904.57		\$42,064.92
Employee Onboarding							206.80			\$206.80
Non-Budgeted Moving Expenses							10,000.00			\$10,000.00
Payroll Taxes							25,332.25	1,325.91		\$26,658.16
Salaries			114,850.38		39,930.75		179,973.52	17,273.03		\$352,027.68
Total Staffing Expenses			114,850.38		39,930.75		254,672.92	21,503.51		\$430,957.56
Travel & Parking							3,362.33			\$3,362.33
Total Expenses	\$26,191.11	\$111,309.97	\$114,850.38	\$4,602.76	\$39,930.75	\$6,509.00	\$441,187.32	\$21,992.18	\$40,745.47	\$807,318.94
NET OPERATING INCOME	\$325,693.56	\$ -81,309.97	\$ -7,794.71	\$45,397.24	\$110,069.25	\$18,491.00	\$ -333,801.48	\$9,037.47	\$ -2,639.24	\$83,143.12
Other Income										
Interest Earned							30,655.73			\$30,655.73
Unrealized Gain (Loss)							-50,623.79			\$ -50,623.79
Total Other Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$ -19,968.06	\$0.00	\$0.00	\$ -19,968.06
NET OTHER INCOME	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$ -19,968.06	\$0.00	\$0.00	\$ -19,968.06
NET INCOME	\$325,693.56	\$ -81,309.97	\$ -7,794.71	\$45,397.24	\$110,069.25	\$18,491.00	\$ -353,769.54	\$9,037.47	\$ -2,639.24	\$63,175.06

Cash Basis

This year vs last year



Expenses This year vs last year



Balance Sheet YTD

BALANCE SHEET	2023 (YTD)	2022 (YTD)
ASSETS		
Cash & Equivalents		
Cash Reserves		
Security National Bank Savings 4451	\$1,025,526	\$612,844
First National Bank Checking x6245	\$221,955	\$347,312
PayPal Bank	\$563	\$24
Petty Cash	\$4	\$421
Pinnacle Bank Checking x2235	\$647,194	\$866,649
Total Cash & Equivalents	\$1,895,243	\$1,827,250
Other Current Assets		
Properties		
Depository Properties Held	\$60	\$365
Properties Held for Sale	\$727,600	\$831,350
Total Properties	\$727,660	\$831,715
Tax Lien Certificates		
Subsequent Taxes Paid on Tax Lien Certificates	\$58,168	\$48,631
Tax Lien Certificates	\$103,571	\$67,241
Total Tax Lien Certificates	\$161,740	\$115,872
Total Other Current Assets	\$889,400	\$947,587
Total Current Assets	\$2,784,642	\$2,774,837
Fixed Assets		
Accumulated Amortization	(\$73,818)	(\$73,818)
Accumulated Depreciation	(\$7,144)	(\$7,144)
Computer Software	\$59,576	\$59,576
Leasehold Improvements	\$24,460	\$24,460
Office Equipment	\$3,800	\$2,935
Website	\$10,000	\$10,000
Total Fixed Assets	\$16,873	\$16,009
Total Non-Current Assets	\$16,873	\$16,009
Total Assets	\$2,801,516	\$2,790,846
LIABILITIES		
Short Term Debt		
FNBO Credit Card - Deana x6494	\$777	\$1,147
FNBO Credit Card - Shannon x2388	\$0	\$6,884
FNBO Credit Card-Andrea 1626	\$2,644	\$3,257
Total Short Term Debt	\$3,422	\$11,289
Total Current Liabilities	\$3,422	\$11,289
Total Non-Current Liabilities	\$0	\$0
Total Liabilities	\$3,422	\$11,289
EQUITY	Ψ3,422	Ψ11,203
Retained Earnings		
Restricted Net Assets		
	\$20,000	¢27.200
Restricted - Legal Assistant Staff	\$30,000	\$37,200
Unrestricted Net Assets	\$2,704,919	\$2,331,700
Total Retained Earnings	\$2,734,919	\$2,368,900

	2023 (YTD)	2022 (YTD)
Current Earnings		
Net Income	\$63,175	\$410,658
Total Equity	\$2,798,094	\$2,779,557
Total Liabilities & Equity	\$2,801,516	\$2,790,846

2023 Budget vs Actual

PROFIT & LOSS	2023 (YTD)	Budget	Budget Variance (\$)	Budget (full FY)
Revenue				
Agency/Government Grants	\$138,085	\$105,000	\$33,085	\$675,000
Application Fees	\$2,240	\$2,925	(\$685)	\$4,225
Corporate/Business Grants	\$25,000	\$25,000	\$0	\$25,000
Foundation/Trust Grants	\$330,000	\$365,000	(\$35,000)	\$465,000
Individual/Small Business Contributions	\$5,500	\$5,000	\$500	\$5,000
Property Sales	\$72,483	\$65,000	\$7,483	\$100,000
Redemption of DC Tax Lien Certificates	\$9,644	\$9,875	(\$231)	\$13,175
Redemption of OMLB Tax Lien Certificates	\$38,176	\$51,000	(\$12,824)	\$67,800
Tax Recapture Revenue	\$267,518	\$184,500	\$83,018	\$244,800
Miscellaneous Revenue	\$1,816	\$0	\$1,816	\$C
Total Revenue	\$890,462	\$813,300	\$77,162	\$1,600,000
Expenses				
Acquisitions				
Foreclosure Fees	\$27,402	\$47,900	(\$20,498)	\$51,500
Property Purchases	\$1,000	\$1,000	\$0	\$1,000
Tax Lien Certificates	\$40,745	\$41,000	(\$255)	\$41,000
Total Acquisitions	\$69,147	\$89,900	(\$20,753)	\$93,500
Advertising/Promotional				
Community Events	\$2,692	\$4,000	(\$1,308)	\$7,000
Direct Marketing	\$7,242	\$33,100	(\$25,858)	\$34,600
Promotional M & E	\$142	\$400	(\$258)	\$700
Public Relations	\$5,400	\$11,100	(\$5,700)	\$11,400
Total Advertising/Promotional	\$15,476	\$48,600	(\$33,124)	\$53,700
Ambassador Program Expenses	\$4,603	\$7,000	(\$2,397)	\$10,000
Banking Expense				
Bank Charges	\$39	\$0	\$39	\$C
Interest Expense	\$15	\$0	\$15	\$0
PayPal Fees	\$101	\$90	\$11	\$120
Total Banking Expense	\$155	\$90	\$65	\$120
Building Expenses	1-2-	***		*
Internet	\$2,379	\$2,385	(\$6)	\$3,180
Rent or Lease	\$28,121	\$28,170	(\$49)	\$37,560
Telephone	\$4,746	\$5,150	(\$404)	\$6,950
Total Building Expenses	\$35,246	\$35,705	(\$459)	\$47,690
Clean & Green Program	\$6,509	\$7,100	(\$591)	\$25,000
Computer & Software	\$32,133	\$34,850	(\$2,717)	\$38,450
Conferences & Training	\$4,586	\$7,750	(\$3,164)	\$10,025
Dues & Subscriptions	\$3,926	\$7,595	(\$3,669)	\$9,095
Insurance-Business	\$22,308	\$7,500	\$14,808	\$23,100
Office Expenses	Ψ22,300	ψ7,300	Ψ14,000	Ψ25,100
Janitorial Services	\$1,231	\$1,250	(\$19)	\$1,750
Printing & Postage	\$220	\$1,230	\$100	\$180
Supplies & Materials	\$6,286	\$7,950	(\$1,664)	\$10,650
Total Office Expenses Professional Services & Contracts	\$7,736	\$9,320	(\$1,584)	\$12,580
	¢2F 140	422 000	¢2.1.40	¢20 E00
Accounting Fees	\$25,149	\$23,000	\$2,149	\$30,500
Attorney Fees	\$1,532	\$2,350	(\$818)	\$3,100
Information Technology	\$4,478	\$7,850	(\$3,372)	\$10,550
Lobbying	\$18,200	\$18,200	\$0	\$24,200

	2023 (YTD)	Budget	Budget Variance (\$)	Budget (full FY)
Management (Consulting)	\$27,525	\$31,560	(\$4,035)	\$37,560
Payroll Fees	\$6,148	\$5,790	\$358	\$8,790
Total Professional Services & Contracts	\$83,031	\$88,750	(\$5,719)	\$114,700
Property Expenses				
Lot Preparation	\$0	\$0	\$0	\$500,000
Property Consulting	\$2,000	\$2,000	\$0	\$2,000
Repair and Maintenance	\$63,863	\$53,800	\$10,063	\$60,800
Supplies & Materials	\$1,445	\$1,800	(\$355)	\$1,800
Total Property Expenses	\$67,308	\$57,600	\$9,708	\$564,600
Staff & Board Expenses				
Holiday Party	\$1,165	\$1,200	(\$35)	\$1,200
Meals & Entertainment	\$1,869	\$2,250	(\$381)	\$3,000
Meetings	\$2,501	\$2,200	\$301	\$2,760
Total Staff & Board Expenses	\$5,535	\$5,650	(\$115)	\$6,960
Staffing Expenses				
Contract Labor	\$0	\$2,000	(\$2,000)	\$8,000
Employee Benefits	\$42,065	\$36,300	\$5,765	\$48,300
Employee Onboarding	\$207	\$220	(\$13)	\$220
Non-Budgeted Moving Expenses	\$10,000	\$10,000	\$0	\$10,000
Payroll Taxes	\$26,658	\$26,700	(\$42)	\$35,700
Salaries	\$352,028	\$348,500	\$3,528	\$464,000
Total Staffing Expenses	\$430,958	\$423,720	\$7,238	\$566,220
Travel & Parking	\$3,362	\$4,500	(\$1,138)	\$8,400
Realtor Services	\$15,300	\$15,375	(\$75)	\$15,375
otal Expenses	\$807,319	\$851,005	(\$43,686)	\$1,599,515
Operating Profit	\$83,143	(\$37,705)	\$120,848	\$485
Other Income				
Unrealized Gain (Loss)	(\$50,624)	\$0	(\$50,624)	\$0
Other Expenses				
Transfer to Cash Reserves	\$0	\$0	\$0	\$485
arnings Before Interest & Tax	\$32,519	(\$37,705)	\$70,224	\$0
nterest Income				
Interest Earned	\$30,656	\$ 0	\$30,656	\$0
Earnings Before Tax	\$63,175	(\$37,705)	\$100,880	\$0
Net Income	\$63,175	(\$37,705)	\$100,880	\$0

Omaha Municipal Land Bank 2024 Budget

	Budget Total
Revenue	
Contributed Revenue	
Agency/Government Grants	492,500.00
Board Contributions	2,500.00
Corporate/Business Contributions	185,000.00
Foundation/Trust Grants	858,000.00
Individual Contributions	11,250.00
Total Contributed Revenue	1,549,250.00
Earned Revenue	
Application Fees	4,225.00
Property Sales	125,070.00
Redemption of DC Tax Lien Certificates	13,175.00
Redemption of OMLB Tax Lien Certificates	67,800.00
Tax Recapture Revenue	240,800.00
Total Earned Revenue	451,070.00
Total Revenue	2,000,320.00
Expenses	
Acquisitions	
Default Pre-Acquisition	25,000.00
General Acquisition	50,000.00
Strategic Pre-Acquisition	70,000.00
Total Acquisitions	145,000.00
Dispositions	
Adopt-A-Lot Program	10,000.00
Ambassador Program	50,000.00
Community-Informed Policies	59,000.00
Depository Program	5,000.00
Partnership Development	10,000.00
Property Maintenance	165,000.00
Site Preparation	312,500.00
Successful Buyer	78,300.00
Total Dispositions	689,800.00
Internal Development	
Professional Development	13,500.00
Staff M&E Expenses	7,000.00
Strategic Planning	6,000.00
Total Internal Development	26,500.00

Omaha Municipal Land Bank 2024 Budget

	Budget Total
Operations	
Accounting Fees	27,400.00
Building Expenses	55,080.00
Data Infrastructure	36,000.00
Fundraising	54,700.00
Human Resource Expenses	5,000.00
Information Technology	20,000.00
Lobbying	24,000.00
Office Expenses	22,000.00
Staffing & Personnel Expenses	689,200.00
Total Operations	933,380.00
Total Expenses	1,794,680.00
Net Operating Income	205,640.00
Other Expenses	
Operating Contingency	200,000.00
Transfer to Cash Reserves	0.00
Transfers for DED Grant	0.00
Total Other Expenses	200,000.00
Net Other Income	200,000.00
Net Income	5,640.00





Address: 3311 MANDERSON ST

OMAHA, NE 68111

Parcel Number: 0943950208

Owner: City of Omaha

Property Class: Residential Vacant

Zoned As: R4-35

Lot Size: 7357.48 ft

Proposed Use: New Affordable Housing, New

Housing

Buildable: Yes

Acquisitions Date: 04/24/2019

Property Budget

Acquisition Cost: Estimate Acquisition Cost: Actual

Purchase Price: (\$1.00) **Purchase Price:** (\$0.00) (\$225.00) Foreclosure: Foreclosure: (\$0.00) Title Search: Title Search: (\$85.00)(\$0.00) Total: Total: (\$310.00) (\$0.00)

Operations Cost: Estimate Operations Cost: Actual

 Insurance:
 (\$240.00)
 Insurance:
 (\$0.00)

 Maintenance:
 (\$480.00)
 Maintenance:
 (\$832.50)

Total: (\$720.00) **Total:** (\$0.00)

Disposition Revenue: Estimate Disposition Revenue: Actual

Asking Price: \$7,550.00 Offer Amount: \$7,550.00 **Total:** -\$1,030.00 **Total:** -\$832.50

Estimated Total: \$6,520.00 **Actual Total:** \$6,717.50





Address: 1717 N 42 St

Omaha, NE 68111

Operations Cost: Actual

Disposition Revenue: Actual

Parcel Number: 0906900630

Owner: Omaha Municipal Land Bank

Property Class: Industrial Vacant

Zoned As: GI

Lot Size: 77582.35 ft
Proposed Use: Land Assembly

Buildable: Yes

Acquisitions Date: 04/10/2018

Property Budget

Acquisition Cost: Estimate Acquisition Cost: Actual

Purchase Price: (\$0.00) **Purchase Price:** (\$10,034.00) Foreclosure: (\$225.00) Foreclosure: (\$0.00) Title Search: (\$85.00) Title Search: (\$160.00) Total: (\$310.00) Total: (\$10,194.00)

Operations Cost: Estimate

Insurance: (\$240.00) Insurance: (\$0.00)

Maintenance: (\$480.00) Maintenance: (\$2,960.00)

Total: (\$720.00) Total: (\$2,960.00)

Disposition Revenue: Estimate

Asking Price: \$38,500.00 Offer Amount: \$15,000.00

Total: -\$1,030.00 **Total:** -\$13,154.00

Estimated Total: \$37,470.00 **Actual Total:** \$1,846.00





Address: 4212 Hamilton St

Omaha, NE 68131

Operations Cost: Actual

Disposition Revenue: Actual

Parcel Number: 0217100004

Owner: Omaha Municipal Land Bank

Property Class: Industrial Vacant

Zoned As: G

Lot Size: 84029.16 ft

Proposed Use: Omaha Beltline Trail

Buildable: No

Acquisitions Date: 04/10/2018

Property Budget

Acquisition Cost: Estimate Acquisition Cost: Actual

Purchase Price: (\$0.00) Purchase Price: (\$10,034.00) Foreclosure: (\$225.00)Foreclosure: (\$0.00) Title Search: (\$85.00)Title Search: (\$160.00) Total: Total: (\$310.00)(\$10,194.00)

Operations Cost: Estimate

Insurance: (\$240.00) Insurance: (\$0.00)

Maintenance: (\$480.00) Maintenance: (\$2,871.87)

Total: (\$720.00) Total: (\$2,871.87)

Disposition Revenue: Estimate

Asking Price: \$42,000.00 Offer Amount: \$15,000.00

Total: -\$1,030.00 **Total:** -\$13,065.87

Estimated Total: \$40,970.00 **Actual Total:** \$1,934.13





Address: 1425 Military Av

Omaha, NE 68131

Parcel Number: 1722180000

> Owner: Omaha Municipal Land Bank

Property Class: Commercial Vacant

Zoned As:

8544.6 ft Lot Size:

Proposed Use: Omaha Beltline Trail

> **Buildable:** Yes

Acquisitions Date: 04/10/2018

Property Budget

Acquisition Cost: Estimate Acquisition Cost: Actual

Purchase Price: (\$0.00) **Purchase Price:** (\$10,034.00) Foreclosure: (\$225.00) Foreclosure: (\$0.00)Title Search: (\$85.00) Title Search: (\$160.00) Total: Total: (\$310.00)(\$10,194.00)

Operations Cost: Estimate Operations Cost: Actual

Insurance: (\$240.00)(\$0.00)Insurance: Maintenance: (\$480.00)Maintenance: (\$2,586.47) Total: (\$720.00)Total: (\$2,586.47) **Disposition Revenue: Actual**

Disposition Revenue: Estimate

Asking Price: \$4,250.00 Offer Amount: \$15,000.00

Total: -\$1,030.00 Total: -\$12,780.47

Estimated Total: \$3,220.00 **Actual Total:** \$2,219.53





Address: 1421 Military Av

Omaha, NE 68131

Disposition Revenue: Actual

Parcel Number: 1722170000

Owner: Omaha Municipal Land Bank

Property Class: Commercial Vacant

Zoned As: GI

Lot Size: 4227.11 ft

Proposed Use: Omaha Beltline Trail

Buildable: Yes

Acquisitions Date: 04/10/2018

Property Budget

Acquisition Cost: Estimate Acquisition Cost: Actual

Purchase Price: (\$0.00)**Purchase Price:** (\$9,034.00)Foreclosure: (\$225.00) Foreclosure: (\$0.00)Title Search: Title Search: (\$85.00) (\$160.00) Total: (\$310.00)Total: (\$9,194.00)

Operations Cost: Estimate Operations Cost: Actual

Insurance: (\$240.00) Insurance: (\$0.00)

Maintenance: (\$480.00) Maintenance: (\$3,616.87)

Total: (\$720.00) Total: (\$3,616.87)

Disposition Revenue: Estimate

Asking Price: \$2,200.00 Sold Amount: \$15,000.00

Total: -\$1,030.00 **Total:** -\$12,810.87

Estimated Total: \$1,170.00 **Actual Total:** \$2,189.13





Address: 4044 Seward St

Omaha, NE 68111

Operations Cost: Actual

Disposition Revenue: Actual

Parcel Number: 0906900006

Owner: Omaha Municipal Land Bank

Property Class: Industrial Vacant

Zoned As: GI

Lot Size: 88666.85 ft

Proposed Use: Omaha Beltline Trail

Buildable: Yes

Acquisitions Date: 03/13/2018

Property Budget

Acquisition Cost: Estimate Acquisition Cost: Actual

Purchase Price: (\$0.00) **Purchase Price:** (\$2,825.65) (\$225.00) Foreclosure: Foreclosure: (\$0.00) Title Search: (\$85.00)Title Search: (\$160.00) Total: Total: (\$310.00) (\$2,985.65)

Operations Cost: Estimate

Insurance: (\$240.00) Insurance: (\$0.00)

Maintenance: (\$480.00) Maintenance: (\$428.47)

Total: (\$720.00) Total: (\$428.47)

Disposition Revenue: Estimate

Asking Price: \$42,000.00 Offer Amount: \$15,000.00 **Total:** -\$1,030.00 **Total:** -\$3,414.12

Estimated Total: \$40,970.00 **Actual Total:** \$11,585.88





Address: 4217 Seward St

Omaha, NE 68111

Operations Cost: Actual

Disposition Revenue: Actual

Parcel Number: 1722310000

Owner: Omaha Municipal Land Bank

Property Class: Industrial Vacant

Zoned As: G

Lot Size: 50269.95 ft

Proposed Use: Omaha Beltline Trail

Buildable: Yes

Acquisitions Date: 03/13/2018

Property Budget

Acquisition Cost: Estimate Acquisition Cost: Actual

Purchase Price: (\$0.00) **Purchase Price:** (\$10,034.40) (\$225.00) Foreclosure: Foreclosure: (\$0.00) Title Search: (\$85.00) Title Search: (\$160.00) Total: Total: (\$310.00) (\$10,194.00)

Operations Cost: Estimate

Insurance: (\$240.00) Insurance: (\$0.00)

Maintenance: (\$480.00) Maintenance: (\$223.87)

Total: (\$720.00) Total: (\$223.87)

Disposition Revenue: Estimate

Asking Price: \$25,000.00 Offer Amount: \$15,000.00

Total: -\$1,030.00 Total: -\$10,417.87

Estimated Total: \$23,970.00 **Actual Total:** \$4,582.13





Address: 2525 Burdette St

Omaha, NE 68111

Operations Cost: Actual

Disposition Revenue: Actual

Parcel Number: 2001081054

Owner: Omaha Municipal Land Bank

Property Class: Residential Vacant

Zoned As: R7

Lot Size: 7178.12 ft

Proposed Use: Community Space

Buildable: YES

Acquisitions Date: 07/07/2020

Property Budget

Acquisition Cost: Estimate Acquisition Cost: Actual

Purchase Price: (\$0.00) Purchase Price: (\$0.00) Foreclosure: (\$225.00) Foreclosure: (\$0.00) Title Search: (\$85.00)Title Search: (\$0.00) Total: Total: (\$310.00) (\$0.00)

Operations Cost: Estimate

 Insurance:
 (\$240.00)
 Insurance:
 (\$0.00)

 Maintenance:
 (\$480.00)
 Maintenance:
 (\$0.00)

 Total:
 (\$720.00)
 Total:
 (\$0.00)

Disposition Revenue: Estimate

Asking Price: \$9,475.00 Offer Amount: \$8,000.00

Total: -\$1,030.00 **Total:** \$0.00

Estimated Total: \$8,445.00 **Actual Total:** \$8,000.00





Address: 2507 MEREDITH AV

OMAHA, NE 68111

Operations Cost: Actual

Disposition Revenue: Actual

Parcel Number: 1222500000

Owner: OMLB

Property Class: Residential Vacant

Zoned As: R5-35

Lot Size: 4792.52 ft

Proposed Use: Expand property lines

Buildable: Yes

Acquisitions Date: 10/21/2019

Property Budget

Acquisition Cost: Estimate Acquisition Cost: Actual

Purchase Price: (\$0.00) **Purchase Price:** (\$0.00) Foreclosure: (\$225.00) Foreclosure: (\$334.31) Title Search: (\$85.00)Title Search: (\$75.00) Total: Total: (\$310.00) (\$409.31)

Operations Cost: Estimate

Insurance: (\$240.00) Insurance: (\$0.00)

Maintenance: (\$480.00) Maintenance: (\$335.00)

Total: (\$720.00) Total: (\$335.00)

Disposition Revenue: Estimate

Asking Price: \$5,550.00 Offer Amount: \$1,250.00 **Total:** -\$1,030.00 **Total:** -\$744.31

Estimated Total: \$4,520.00 Actual Total: \$505.69





Address: 4201 Miller St -APPROX-

OMAHA, NE 00000

Parcel Number: 1740670002

Owner: OMLB

Property Class: Residential Vacant

Zoned As: R4

Lot Size: 8183.44 ft
Proposed Use: New Housing

Buildable: Yes

Acquisitions Date: 12/30/2019

Property Budget

Acquisition Cost:	Estimate	Acquisi	tion Cost: Actual	
Purchase Price:	(\$0.00)	Purchase Price:	(\$0.00)	
Foreclosure:	(\$225.00)	Foreclosure:	(\$319.48)	
Title Search:	(\$85.00)	Title Search:	(\$85.00)	
Total:	(\$310.00)	Total:	(\$404.48)	
Operations Cost:	Estimate	Operati	ions Cost: Actual	
Insurance:	(\$240.00)	Insurance:	(\$0.00)	
Maintenance:	(\$480.00)	Maintenance:	(\$0.00)	
Total:	(\$720.00)	Total:	(\$0.00)	
Disposition Revenu	ie: Estimate	Dispositio	n Revenue: Actual	
Asking Price:	\$9,650.00	Offer Amount:	\$650.00	
Total:	-\$1,030.00	Total:	-\$404.48	
Estimated Total:	\$8,620.00	Actual Total:	\$245.52	





Address: 2710 HOWARD ST

OMAHA, NE 68105

Parcel Number: 2101930000

> Owner: **OMLB**

Property Class: Residential Vacant

> **Zoned As:** R8

Lot Size: 3362.92 ft

Proposed Use: Land Assembly, New Housing

Operations Cost: Actual

Buildable: No

Acquisitions Date: 01/06/2020

Property Budget

Acquisition Cost: Estimate	Acquisition Cost: Actual
/ tegalsition cost: Estimate	/tequisition cost: /tetaur

(\$0.00) Purchase Price: (\$0.00) Purchase Price: Foreclosure: (\$225.00) Foreclosure: (\$319.49) Title Search: (\$85.00)Title Search: (\$85.00) (\$310.00)Total: (\$404.49)Total:

Operations Cost: Estimate

Insurance: (\$240.00) (\$0.00) Insurance: Maintenance: (\$480.00)Maintenance: (\$420.00) Total: (\$720.00) (\$420.00) Total: **Disposition Revenue: Actual**

Disposition Revenue: Estimate

Offer Amount: Asking Price: \$26,000.00 \$5,000.00 Total: Total: -\$824.49 -\$1,030.00

Estimated Total: \$24,970.00 **Actual Total:** \$4,175.51





Address: 1631 VICTOR AV

OMAHA, NE 68110

Operations Cost: Actual

Disposition Revenue: Actual

Parcel Number: 2401900000

Owner: OMLB

Property Class: Residential Vacant

Zoned As: R4

Lot Size: 3829.68 ft
Proposed Use: Garden Lot

Buildable: Yes

Acquisitions Date: 01/07/2020

Property Budget

Acquisition Cost: Estimate Acquisition Cost: Actual

Purchase Price: (\$0.00) Purchase Price: (\$0.00) Foreclosure: (\$225.00) Foreclosure: (\$228.54) Title Search: (\$85.00)Title Search: (\$85.00) Total: Total: (\$310.00)(\$313.54)

Operations Cost: Estimate

Insurance: (\$240.00) Insurance: (\$0.00)

Maintenance: (\$480.00) Maintenance: (\$140.00)

Total: (\$720.00) Total: (\$140.00)

Disposition Revenue: Estimate

Asking Price: \$1,700.00 Offer Amount: \$1,700.00

Total: -\$1,030.00 Total: -\$453.54

Estimated Total: \$670.00 Actual Total: \$1,245.46





Address: 1623 Center St

Omaha, NE 68108

Parcel Number: 1410590000

Owner: OMLB

Property Class: Residential Vacant

Zoned As: R7

Lot Size: 4053.22 ft

Proposed Use: New Affordable Housing

Operations Cost: Actual

Disposition Revenue: Actual

Buildable: Yes

Acquisitions Date: 10/29/2020

Property Budget

Acquisition Cost: Estimate Acquisition Cost: Actual

Purchase Price: (\$0.00)Purchase Price: (\$0.00)Foreclosure: (\$225.00) Foreclosure: (\$413.90) Title Search: (\$85.00) Title Search: (\$85.00) Total: Total: (\$310.00) (\$498.90)

Operations Cost: Estimate

 Insurance:
 (\$240.00)
 Insurance:
 (\$0.00)

 Maintenance:
 (\$480.00)
 Maintenance:
 (\$60.00)

 Total:
 (\$720.00)
 Total:
 (\$60.00)

Disposition Revenue: Estimate

Asking Price: \$6,750.00 Offer Amount: \$25,500.00 **Total:** -\$1,013.00 **Total:** -\$558.90

Estimated Total Revenue: \$5,737.00 Actual Total: \$24,941.10





Address: 6015 P St

Omaha, NE 68117

Parcel Number: 2423340000

Owner: Private Owner

Property Class: Residential Vacant

Zoned As: R4

Lot Size: 6045.43 ft

Proposed Use: New Affordable Housing, New

Housing

Buildable: Yes

Acquisitions Date: 10/29/2020

Property Budget

Acquisition Cost: Estimate

Purchase Price: (\$0.00)

Foreclosure: (\$225.00)

Title Search: (\$85.00)

Total: (\$310.00)

Operations Cost: Estimate

Insurance: (\$240.00)
Maintenance: (\$480.00) **Total:** (\$720.00)

Disposition Revenue: Estimate

Asking Price: \$25,000.00
Estimated Total Costs -\$1,030.00

Estimated Total: \$23,970.00

Acquisition Cost: Actual

Purchase Price: (\$0.00)

Foreclosure: (\$413.90)

Title Search: (\$85.00)

Total: (\$498.90)

Operations Cost: Actual

Insurance: (\$0.00)
Maintenance: (\$340.00) **Total:** (\$340.00)

Disposition Revenue: Actual

Offer Amount: \$27,000.00
Actual Total Costs: -\$838.90

Actual Total: \$26,161.10





Address: 8354 Underwood Av

Omaha, NE 68114

Parcel Number: 2437580000

Owner: OMLB

Property Class: Residential Vacant

Zoned As: R3

Lot Size: 9576.36 ft

Proposed Use: New Affordable Housing, New

Housing

Buildable: Yes

Acquisitions Date: 11/02/2020

Property Budget

Acquisition Cost: Estimate

Purchase Price: (\$0.00)

Foreclosure: (\$225.00)

Title Search: (\$85.00)

Total: (\$310.00)

Operations Cost: Estimate

Insurance: (\$240.00) Maintenance: (\$480.00)

Total: (\$720.00)

Disposition Revenue: Estimate

Asking Price: \$32,500.00 **Estimated Total:** -\$1,030.00

Estimated Total: \$31,470.00

Acquisition Cost: Actual

Purchase Price: (\$0.00)

Foreclosure: (\$395.89)

Title Search: (\$85.00)

Total: (\$480.89)

Operations Cost: Actual

Insurance: (\$0.00)
Maintenance: (\$185.00) **Total:** (\$185.00)

Disposition Revenue: Actual

Offer Amount: \$32,500.00 Actual Total Costs: -\$665.89

Actual Total: \$31,834.11